VENDOR PROFILE



The Falmouth Schools Track & Field area is attractively defined by Main Line Fence chain-link fencing.

Main Line Fence busy at schools nearby

Helping define safe places to play and learn since 1948

ell-designed fencing can help secure, define and even beautify areas on school grounds designed for specific activities, from sports fields to dump ster enclosures. And southern Maine's leading expert in fencing design and installation is Main Line Fence.

The Cumberland Center firm offers a complete range of quality products, plus expert design, installation and repair, for all a school's fencing-related needs.

Main Line Fence has broad experience meeting the needs of schools and other educational facilities. One of the largest such projects was for the new athletic fields that Falmouth Elementary School, built in 2011. The work included enclosures for the entire track-and-field grounds, several playgrounds, and basketball and tennis courts.

Last summer, Maine Line Fence installed an enclosure for four tennis courts at Fryeburg Academy.

You've Got Options

Chain-link fence is the type most in demand at school prop-

erties, and Main Line Fence offers it in a variety of sizes and gauges. One of the most durable fencing options, it's extremely cost-effective, with some of the lowest material and installation costs. Chain link can also be surprisingly attractive, especially in a dark green or black coat.

Many schools select ornamental fencing to surround buildings or other areas. It's available in rust-proof powder-coated aluminum, and the more traditional steel.

When it comes to driveways and parking lots, Main Line Fence has vast experience installing guardrails, in wood and metal, for all types of roadways, from Maine's major interstates to country roads.

Seven Decades of Quality

The roots of Main Line Fence go back to Robbins & White, a structural-steel erection company in Portland formed by the partnership of Winston C. Robbins and Lloyd White.

The company began operating from the dining room table of Ken and Ruth MacCready's house on Raymond Road in Portland before moving to more spacious offices in a remodeled foundry building at the corner of Main and Dana streets in Westbrook.

Key dates in the company's subsequent history include:

• In 1948 Main Line Fence, Co. was incorporated as a separate division. Over the next 20 years, Main Line Fence's operations



The wood guardrail at Falmouth Elementary School, built to last by Main Line Fence.

grew and modernized, while the original Robbins & White steel construction business began to decline.

- In 1969 Main Line Fence was acquired by Norris Cianchette, who soon moved operations to a new location in Cumberland, where the company has remained ever since.
- In 1986, Norris was succeeded by his son, Rocky, who learned the business "from the post holes up."

Rocky, now assisted by his son, Ryan, has successfully guided Main Line Fence to the position they are proud to hold today: Maine's oldest, largest and finest fencing supplier. Main Line Fence looks forward to celebrating its 70th Anniversary in 2018.

The Team Makes All the Difference

Many customers say the No. 1 advantage of working with Main Line Fence is its experienced, knowledgeable and committed team. Unlike some of their competitors, who use subcontractors, the company's own, trained employees build, install and repair fence.

This lets MLF control the scheduling and quality of the installation to ensure complete satisfaction. Its employees show up when they say they will, welcome any questions, and truly care about creating the finest fence possible.

"Given the costs of training and hiring, and the benefits of experience, it's worth it to keep good people with us all year," Rocky Cianchette explains.

Safety First, especially Around Kids

Safety has long been "job one" at Main Line Fence, which is on a long run without a single lost-time workplace accident. As a Thank you for the wonderful guard-rail installation job that was done recently for Maine School Administrative District No. 36. Your supervisor and crew did a superlative job that has had many compliments heard locally here. I appreciate the professional way in which you promptly and effectively facilitated this installation for MSAD 36, and coordinated it with other projects in the area.

- SAP #36 official

result, workers'-compensation costs have dropped dramatically in the past two decades.

That, along with operating efficiencies, has helped the company keep prices competitive while steadily improving quality.

Perhaps most important to educational customers, Main Line Fence recognizes it has a special responsibility for safety when working in the vicinity of schoolchildren.

For more information about Main Line Fence, please visit MainLineFence.com