

Request for proposals: Fiber optic repair and installations

Greater Augusta Utility District seeks proposals from qualified vendors to install and repair underground fiber optic cables.

The successful vendor will complete the following projects:

1. Install a new 24 strand fiber optic cable through an existing empty 4" diameter, 4,000' long PVC conduit between the wastewater treatment plant and a structure located near Memorial Bridge on the rail trail.
2. Troubleshoot and repair an existing daisy chained fiber optic network located on the Rail Trail between the wastewater treatment plant and Memorial Bridge in Augusta, Maine. The network has failed and needs to be spliced to be repaired. The location of the failure is known but the repair can't be done by in-house technicians.

Submittal requirements:

- Describe the full cost of installing the 4,000' fiber optic cable including startup and verification testing.
- Include the cost to acquire and install switches and other equipment needed to complete the work. Provide a 2 year warranty on installed equipment.
- Provide the licensing fees for 3 years on the switches.
- Provide a time and materials proposal for work needed to repair the existing fiber network.
- Provide 4 (four) current customer references within a 20 mile radius of Augusta that can describe their installation and ongoing maintenance and support experiences to GAUD.
- Provide a completion date.

Submitters must visit the project location, and document visits in writing with site contact (Steve Tirrell) below.

Proposals must include contact information for questions about the proposal as well as the name of the individual (s) that will execute the project.

Qualified contractors may submit proposals in writing to:

Attn Steve Tirrell - re fiber optic project
Greater Augusta Utility District
12 Williams Street
Augusta, ME 04330

Proposals are due **no later than 11:30 AM EST Wednesday, November 26, 2025**. Proposals may be hand delivered, mailed or emailed to contact@gaud.ws. **It is the responsibility of the sender to confirm timely receipt of emailed proposals. Proposals received after the deadline will not be opened or otherwise considered.**

Proposals will be opened at noon EST Wednesday, November 26, 2025. Proposals will be reviewed and a recommendation for award will be made by Tuesday, December 2, 2025.

Direct questions to Steve Tirrell at (207) 622-3701 or stirrell@gaud.ws

